



QUESTIONS FOR YOUR APPRAISER

There are two reliable associations for appraisers:

1. The American Institute of Real Estate Appraisers, and
2. The Society of Real Estate Appraisers.

You want to ensure that your appraisal is thorough and thoughtful.

When you're choosing your appraiser, ask questions:

- Ask which mortgage companies or banks the appraisers work with.
- Ask how many homes in your area they have appraised in the last year.
- Ask them what factors they consider in their appraisal.
- Will they verify the square footage of your home?
- Do they know your neighborhood?
- Will they be available to answer questions after they do the appraisal?
- Will they do a "mini-appraisal" to determine value?

If your potential appraiser is already trying to get off the phone after you ask these questions, be cautious. You want an appraiser who will take his or her time assessing the value of your home. Good service means good business.